

# URGENT, SAME DAY DISTRIBUTION FOR DEPARTMENT OF HEALTH

## OVERVIEW

The Pandemic created unprecedented challenges and an extreme level of urgency this transportation decision maker had never experienced before. PITT OHIO created a mass distribution model for this States' Department of Health to supply its communities with personal protective equipment and related products. On a prearranged schedule, PITT OHIO drivers picked up the commodities and delivered that same day to the distribution centers throughout the counties and city with 100% on-time service and 0 claims.

## WHAT WAS THE PROBLEM?

When the Pandemic reached the United States, the Department of Health in each state was responsible for distributing personal protective equipment (PPE) to its residents. This particular Department of Health in PITT OHIO's core service area had approximately 30 distribution centers located strategically throughout the states' counties and largest city. It was one thing to secure the PPE, but developing an urgent distribution strategy to municipalities was outside the realm of experience for this transportation decision maker.

## WHAT WAS THE SOLUTION PITT OHIO DEVELOPED?

After uncovering what the government needed to accomplish, the PITT OHIO Sales Representative worked with our operations team to create a daily distribution model based on the Department of Health's requirements.

Numerous manufacturers sent their PPE and related products to a central distribution center. On Fridays, the Department of Health would contact PITT OHIO with a pickup schedule for the following week. PITT OHIO went to work planning drivers and equipment, which could be straight trucks, sprinters, tractor trailers and equipment with liftgates. Our extensive fleet of equipment was crucial to accommodating the needs of the consignees. Because their delivery requirements could change rapidly with little lead time, PITT OHIO's agility proved beneficial when the Department of Health would make changes the day before a pick up.

At their scheduled time in the morning, PITT OHIO drivers picked up the commodities at the central distribution location and delivered same day to the distribution centers throughout the counties and city. The products never crossed a dock at a PITT OHIO terminal creating a fast pick up and delivery routine the Department of Health could rely on for their communities.

## RESULTS/ OUTCOMES

The distribution solution enabled the State to successfully supply PPE and related necessities to the appointed municipalities with next day, 100% on-time service and 0 claims.

The pandemic was a surprise to many and presented shippers with challenges they have never faced before. Because this decision maker had no prior experience with this type of challenge, PITT OHIO's expertise and guidance was paramount to a successful collaboration solving and executing the solution.

The solution was mutually beneficial to both parties. The Department of Health was extremely grateful for PITT OHIO's expertise to create this solution and it provided a large volume of business and subsequent job opportunities for drivers.